POWSZECHNY ZAKŁAD UBEZPIECZEŃ SPÓŁKA AKCYJNA organizational structure

President of the Board

Members of the Board



branch network management and

development

 sustainable development direct sales sales support sales analysis Individual and SME Insurance **Product Department:** management of individual and SME insurance products and insurance programs (offer management, actuarial tariff, underwriting, analysis) **Exclusive Sales Department:** exclusive sales and sales network management Multiagency and Brokerage Sales Department: multiagency and brokerage sales and sales network management

 reinsurance **Corporate Client Department:** · corporate sales management corporate product management (offer management, underwriting and risk assessment, analysis) financial risk insurance

· corporate business strategy and development corporate business service

Dealer Programs Department: dealer programs and sales network

management

· customer experience management innovations

Cooperation with Banks and Strategic Partner Department: bancassurance

(management of product and sales, actuarial tariff, analysis) · strategic partnerships and new

businesses assurbanking

Customer and Digital Services Department:

 CRM · management of digital processes and services

Investment Department:

· assets allocation

· macroeconomic analysis

 alternative investments · real estate investments

treasury
Financial Department:

actuarial

information management

planning and controlling

 tax policy accounting

insurance accounting

· internal operations

Health Insurance Department:

health insurance management

analysis and sales support

· after-sale service

debt collection

Claims and Benefits Service

and Remote Channels Department: · claims and benefits service

assistance

• remote customer service

Insurance Operations Department: insurance operations after-sales customer service

risk management